

The Free Career Match Process

1. First I meet with the student
 2. I enter the info I obtained into a very detailed spreadsheet while waiting for the personality tests
 3. Once I receive the personality tests I enter those into the spreadsheet & compute "scores"
 4. Next I send the student their RIASEC & MBTI scores with links to explanations
 5. I then send all non-personal info to AI and we develop a detailed student profile.
 6. AI then develops 20+ careers that fit and I develop 10 to 20 of my own.
 7. We then "debate" these careers. This often takes 2 to 5 hours
 8. We then form a consensus list (typically 10 to 18) of curated careers with rationale for each
 9. Next we consider all we know about you and what "filters" we used to curate these careers
 10. I then send you a query to see if I've correctly identified your most important career selection criteria
 11. That query automatically sends me an email with your responses. From there I will either:
 - a. tweak the career list if you have identified some that you don't consider important
 - b. throw out the list and start all over if you don't agree with most/any
 - c. continue with the consensus list if you approve all of the career filters in the query
- NOTE: if there are some you don't like I will ask you about those and how I got them wrong
12. After finalizing the curated list I will then:
 - a. develop the highly detailed "9 point briefs" for each career with TONS of info on each
 - b. generate my "Greg's comment" explaining why each was chosen and what variant or specialty I believe is a "fit" for you (note: this is extremely important. Do NOT judge by title alone!)
 - c. create a Summary sheet with training, median pay, and links to O*Net (USBLS) for each career
 - d. populate a career-fit-summary matrix evaluating the curated careers vs. the career filters
 - e. develop "job briefs" identifying schools offering that training and also current job postings
 13. I then put all that together into your report and verify all links
 14. Finally I publish your report on your own website and send you the link
 15. From there, I hope you will look over the list but do NOT judge careers by title alone as those can be misleading. Please at least read "Greg's Comment" for each career to understand why it was chosen
 16. While all of these will "fit" you, not all will be ones you'd choose (for various reasons). I ask you to think and pray about which you'd like to know more about, even if not on this list.

THIS is when my true value can begin.

Though I believe it can be very helpful for you to see careers that fit you, and get more information about them, I actually consider all of the above to be my "parlor trick". It is a very lengthy parlor trick typically taking 12 to 15 hours per student, but my hope is that once you identify careers that interest you, whether on the list or not, that you will then reach back out to me for help with:

- job shadow
- speaking with someone experienced in that field
- school/training options (including info about dorms, sororities, cafeteria, football tickets... you name it)
- costs
- scholarships
- and most importantly the pathway to get you from here, to applying for and getting that job

- but also, what "fallback paths" exist if you start down that path and change your mind

And, as always, I'm happy to help for as many weeks, months, or years as you care to ask for my help.